#### **Draft Financial Results for the Twelve Months Ended 30 June 2015**

#### Recommendation

That the Board:

Receives the report.

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#### **Executive Summary**

#### Financial Results for the twelve months ended 30 June 2015:

Total operating income

Total operating expenditure

Surplus/(deficit) from operations

Income for capital projects

Net surplus/(deficit) before tax

| Current month variance to revised budget \$m | Full year<br>variance to<br>revised budget<br>\$m |                   | year<br>sults | Full year<br>Actual<br>\$m | Full year<br>revised<br>budget<br>\$m | Full year<br>revised budget<br>\$m |
|----------------------------------------------|---------------------------------------------------|-------------------|---------------|----------------------------|---------------------------------------|------------------------------------|
| 2.0                                          | 43.7                                              | û                 |               | 670.9                      | 627.2                                 | 627.2                              |
| (2.6)                                        | (3.8)                                             | $\Leftrightarrow$ |               | 920.5                      | 916.7                                 | 916.7                              |
| (0.5)                                        | 39.9                                              | ①                 |               | (249.6)                    | (289.5)                               | (289.5)                            |
| (11.0)                                       | 69.1                                              | 仓                 |               | 428.5                      | 359.4                                 | 359.4                              |
| (11.5)                                       | 109.0                                             | ⇧                 |               | 178.9                      | 69.9                                  | 69.9                               |

Total direct capital

| (20.0) 21.6 👢 🔵 |
|-----------------|
|-----------------|

Key to symbols used:

| $\Leftrightarrow$ | : Within tolerable range               | 仓 | : Above budget, favourable variance. |
|-------------------|----------------------------------------|---|--------------------------------------|
| Û                 | : Below budget, unfavourable variance. |   | : Largely on track                   |
| Û                 | : Below budget, favourable variance.   |   | : Monitoring, some action taken      |
| ①                 | : Above budget, unfavourable variance. |   | : Action required                    |





#### Section 2a – Financial Results for the twelve months ended 30 June 2015

|                                                    | Cu       | irrent mont | h        |           | Full ye   | ear      |          |
|----------------------------------------------------|----------|-------------|----------|-----------|-----------|----------|----------|
|                                                    |          | Revised     |          |           | Revised   |          |          |
|                                                    | Actual   | Budget      | Variance | Actual    | Budget    | Variance | Results  |
|                                                    | \$000    | \$000       | \$000    | \$000     | \$000     | \$000    | achieved |
| Income                                             |          |             |          |           |           |          |          |
| Operating income                                   | 40.000   | 40.000      |          | 225 502   | 005 500   |          |          |
| Auckland Council funding                           | 19,632   | 19,632      | -        | 235,583   | 235,583   | -        |          |
| Grant from Auckland Council for Electric Trains    | -        | -           | -        | 38,000    | -         | 38,000   | •        |
| NZ Transport Agency operating funding              | 19,030   | 16,970      | 2,060    | 227,947   | 223,242   | 4,705    |          |
| Parking and enforcement income                     | 5,896    | 6,454       | (558)    | 74,048    | 78,008    | (3,960)  |          |
| AT Metro income                                    | 5,919    | 5,851       | 68       | 68,552    | 64,396    | 4,156    |          |
| Other revenue including other grants and subsidies | 2,334    | 1,873       | 461      | 26,731    | 25,968    | 763      |          |
| Total operating income                             | 52,811   | 50,780      | 2,031    | 670,861   | 627,197   | 43,664   |          |
| Expenditure                                        |          |             |          |           |           |          |          |
| Personnel costs                                    | 11,707   | 11,438      | (269)    | 128,439   | 127,190   | (1,249)  |          |
| Capitalised personnel costs                        | (3,763)  | (2,393)     | 1,370    | (30,841)  | (31,821)  | (980)    |          |
| Depreciation and amortisation expense *            | 25,500   | 24,849      | (651)    | 292,759   | 293,020   | 261      |          |
| Other expenses                                     | 48,715   | 45,310      | (3,405)  | 504,384   | 501,612   | (2,772)  |          |
| Finance costs (Electric Trains)                    | 2,387    | 2,780       | 393      | 25,758    | 26,706    | 948      |          |
| Total operating expenditure                        | 84,546   | 81,984      | (2,562)  | 920,499   | 916,707   | (3,792)  |          |
| Surplus/(deficit) from operations                  | (31,735) | (31,204)    | (531)    | (249,638) | (289,510) | 39,872   | •        |
| Income for capital projects                        |          |             |          |           |           |          |          |
| NZ Transport Agency capital co-investment          | 6,075    | 24,488      | (18,413) | 131,077   | 181,918   | (50,841) |          |
| Auckland Council capital grant                     | 11,208   | 11,208      | -        | 134,501   | 134,501   | -        |          |
| Other capital grants                               | -        | -           | -        | -         | -         | -        |          |
| Vested asset income                                | 7,427    | -           | 7,427    | 162,926   | 43,003    | 119,923  |          |
|                                                    | 24,710   | 35,696      | (10,986) | 428,504   | 359,422   | 69,082   |          |
| Net surplus/(deficit) before tax and derivatives   | (7,025)  | 4,492       | (11,517) | 178,866   | 69,912    | 108,954  |          |
| Gains/(losses) on derivatives                      | 83       | 124         | (41)     | (11,464)  | (1,363)   | (10,101) |          |
| Income tax benefit/(expense)                       | -        | -           | -        | 344       | -         | 344      |          |
| Profit/(loss) on disposal of assets                | (3,783)  | -           | (3,783)  | (15,335)  | (6,146)   | (9,189)  |          |
| Rolling Stock Inventory impairment                 | -        | -           | -        | (1,500)   | -         | (1,500)  |          |
| Net surplus/(deficit) after tax and derivatives    | (10,725) | 4,616       | (15,341) | 150,911   | 62,403    | 88,508   | 0        |
|                                                    |          |             |          |           |           |          |          |

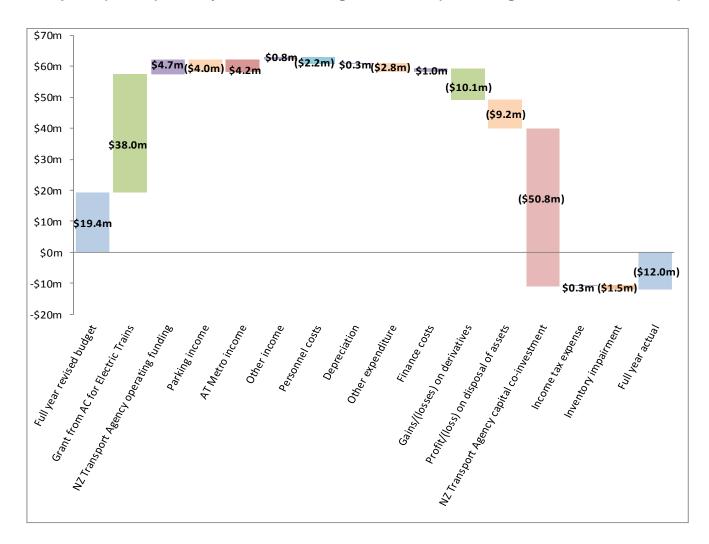
<sup>\*</sup> The budget for depreciation and amortisation expense is based on AT's current assumptions, and differs from the SOI planned depreciation and amortisation expense of \$266m.





#### Section 2b – Net surplus/(deficit) waterfall

Net surplus/ (deficit) - Full year revised budget to actual (excluding vested asset income)







### Section 2c - Summary of financial results by activity

|                                                 | C                                              | urrent month |          |           | Year to date |          |
|-------------------------------------------------|------------------------------------------------|--------------|----------|-----------|--------------|----------|
|                                                 | <u>,                                      </u> | Revised      |          |           | Revised      |          |
|                                                 | Actual                                         | Budget       | Variance | Actual    | Budget       | Variance |
|                                                 | \$000                                          | \$000        | \$000    | \$000     | \$000        | \$000    |
| Operating Income                                |                                                |              |          |           |              |          |
| Rail                                            | 11,835                                         | 10,102       | 1,733    | 113,817   | 108,532      | 5,285    |
| Bus                                             | 8,131                                          | 7,744        | 387      | 94,434    | 93,467       | 967      |
| Ferry                                           | 608                                            | 1,089        | (481)    | 12,146    | 12,643       | (497)    |
| Other public transport                          | 3,225                                          | 2,194        | 1,031    | 28,423    | 27,727       | 696      |
| Parking                                         | 3,699                                          | 3,406        | 293      | 42,266    | 41,089       | 1,177    |
| Enforcement                                     | 2,197                                          | 3,048        | (851)    | 31,782    | 36,919       | (5,137)  |
| Roading and footpaths                           | 1,865                                          | 1,719        | 146      | 43,114    | 44,196       | (1,082)  |
| Internal support                                | 1,618                                          | 1,846        | (228)    | 31,295    | 27,041       | 4,254    |
| Auckland Council operating funding              | 19,632                                         | 19,632       | -        | 235,583   | 235,583      | -        |
| Grant from Auckland Council for Electric Trains | -                                              | -            | -        | 38,000    | -            | 38,000   |
| Total operating income                          | 52,810                                         | 50,780       | 2,030    | 670,860   | 627,197      | 43,663   |
| Operating Expenditure                           |                                                |              |          |           |              |          |
| Rail                                            | 17,230                                         | 14,861       | (2,369)  | 164,820   | 158,668      | (6,152)  |
| Bus                                             | 13,235                                         | 13,623       | 388      | 157,681   | 159,782      | 2,101    |
| Ferry                                           | 851                                            | 1,644        | 793      | 16,782    | 18,010       | 1,228    |
| Other public transport                          | 4,322                                          | 3,814        | (508)    | 40,027    | 41,660       | 1,633    |
| Parking                                         | 1,409                                          | 1,790        | 381      | 13,075    | 13,689       | 614      |
| Enforcement                                     | 1,605                                          | 1,850        | 245      | 20,261    | 19,669       | (592)    |
| Roading and footpaths                           | 10,965                                         | 11,189       | 224      | 116,168   | 116,419      | 251      |
| Internal support                                | 9,429                                          | 8,364        | (1,065)  | 98,926    | 95,790       | (3,136)  |
| Depreciation *                                  | 25,500                                         | 24,849       | (651)    | 292,759   | 293,020      | 261      |
| Total operating expenditure                     | 84,546                                         | 81,984       | (2,562)  | 920,499   | 916,707      | (3,792)  |
| Surplus/(deficit) from Operations               | (31,736)                                       | (31,204)     | (532)    | (249,639) | (289,510)    | 39,871   |

<sup>\*</sup> The budget for depreciation and amortisation expense is based on AT's current assumptions, and differs from the SOI planned depreciation and amortisation expense of \$266m.





## Section 2c - Rail operations

|                                                         | С               | urrent month               |                   |                 | Year to date               |                   |
|---------------------------------------------------------|-----------------|----------------------------|-------------------|-----------------|----------------------------|-------------------|
|                                                         | Actual<br>\$000 | Revised<br>Budget<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Revised<br>Budget<br>\$000 | Variance<br>\$000 |
| Operating Income                                        |                 |                            |                   |                 |                            |                   |
| Activity Income                                         | 3,630           | 3,302                      | 328               | 38,088          | 35,607                     | 2,481             |
| Other income                                            | 49              | 87                         | (38)              | 1,008           | 1,061                      | (53)              |
| NZ Transport Agency operating funding                   | 6,608           | 4,945                      | 1,663             | 58,027          | 54,641                     | 3,386             |
| NZ Transport Agency operating funding - Electric Trains | 1,548           | 1,768                      | (220)             | 16,694          | 17,223                     | (529)             |
| Total operating income                                  | 11,835          | 10,102                     | 1,733             | 113,817         | 108,532                    | 5,285             |
| Operating Expenditure                                   |                 |                            |                   |                 |                            |                   |
| Personnel costs                                         | 248             | 209                        | (39)              | 2,796           | 2,499                      | (297)             |
| Capitalised personnel costs                             | (3)             | (21)                       | (18)              | (21)            | (148)                      | (127)             |
| Service delivery costs and professional services        | 10,320          | 8,856                      | (1,464)           | 102,487         | 98,978                     | (3,509)           |
| Occupancy costs                                         | 206             | 350                        | 144               | 4,121           | 3,948                      | (173)             |
| Track access charges                                    | 3,535           | 2,188                      | (1,347)           | 21,640          | 19,428                     | (2,212)           |
| Other expenditure                                       | 537             | 499                        | (38)              | 8,058           | 7,258                      | (800)             |
| Finance costs (Electric Trains)                         | 2,387           | 2,780                      | 393               | 25,739          | 26,705                     | 966               |
| Total operating expenditure                             | 17,230          | 14,861                     | (2,369)           | 164,820         | 158,668                    | (6,152)           |
| Depreciation                                            | 2,761           | 2,534                      | (227)             | 29,252          | 29,116                     | (136)             |
| Surplus/(deficit) from Operations                       | (8,156)         | (7,293)                    | (863)             | (80,255)        | (79,252)                   | (1,003)           |
| Internal support costs                                  | 2,685           | 2,337                      | (348)             | 23,631          | 24,637                     | 1,006             |
| Surplus/(deficit)                                       | (10,841)        | (9,630)                    | (1,211)           | (103,886)       | (103,889)                  | 3                 |





# Section 2c – Bus operations

|                                                  | С       | urrent month |          |          | Full year |          |
|--------------------------------------------------|---------|--------------|----------|----------|-----------|----------|
|                                                  |         | Revised      |          |          | Revised   |          |
|                                                  | Actual  | Budget       | Variance | Actual   | Budget    | Variance |
|                                                  | \$000   | \$000        | \$000    | \$000    | \$000     | \$000    |
| Operating Income                                 |         |              |          |          |           |          |
| Activity Income                                  | 1,251   | 1,300        | (49)     | 14,125   | 13,356    | 769      |
| Other income                                     | 151     | 209          | (58)     | 4,005    | 3,293     | 712      |
| NZ Transport Agency operating funding            | 6,729   | 6,235        | 494      | 76,304   | 76,818    | (514)    |
| Total operating income                           | 8,131   | 7,744        | 387      | 94,434   | 93,467    | 967      |
| Operating Expenditure                            |         |              |          |          |           |          |
| Personnel costs                                  | 274     | 266          | (8)      | 2,870    | 3,018     | 148      |
| Capitalised personnel costs                      | 18      | -            | (18)     | 109      | 14        | (95)     |
| Service delivery costs and professional services | 12,556  | 13,143       | 587      | 152,554  | 154,665   | 2,111    |
| Occupancy costs                                  | 101     | 122          | 21       | 971      | 1,190     | 219      |
| Other expenditure                                | 286     | 92           | (194)    | 1,177    | 895       | (282)    |
| Total operating expenditure                      | 13,235  | 13,623       | 388      | 157,681  | 159,782   | 2,101    |
| Depreciation                                     | 163     | 170          | 7        | 1,878    | 1,975     | 97       |
| Surplus/(deficit) from Operations                | (5,267) | (6,049)      | 782      | (65,125) | (68,290)  | 3,165    |
| Internal support costs                           | 2,706   | 2,354        | (352)    | 23,799   | 24,809    | 1,010    |
| Surplus/(deficit)                                | (7,973) | (8,403)      | 430      | (88,924) | (93,099)  | 4,175    |





# **Section 2c – Ferry operations**

|                                                  | С               | urrent month    |                   |                 | Full year       |                   |
|--------------------------------------------------|-----------------|-----------------|-------------------|-----------------|-----------------|-------------------|
|                                                  |                 | Revised         |                   |                 | Revised         |                   |
|                                                  | Actual<br>\$000 | Budget<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Budget<br>\$000 | Variance<br>\$000 |
| Operating Income                                 |                 |                 |                   |                 |                 |                   |
| Operator access fees                             | 228             | 317             | (89)              | 3,437           | 3,184           | 253               |
| Activity Income                                  | 77              | 57              | 20                | 765             | 686             | 79                |
| Other Income                                     | (1)             | 50              | (51)              | 594             | 593             | 1                 |
| NZ Transport Agency operating funding            | 304             | 665             | (361)             | 7,350           | 8,180           | (830)             |
| Total operating income                           | 608             | 1,089           | (481)             | 12,146          | 12,643          | (497)             |
| Operating Expenditure                            |                 |                 |                   |                 |                 |                   |
| Personnel costs                                  | 81              | 88              | 7                 | 1,121           | 1,067           | (54)              |
| Capitalised personnel costs                      | -               | (2)             | (2)               | 1               | (20)            | (21)              |
| Service delivery costs and professional services | 626             | 1,300           | 674               | 13,195          | 14,016          | 821               |
| Other expenditure                                | 144             | 258             | 114               | 2,465           | 2,947           | 482               |
| Total operating expenditure                      | 851             | 1,644           | 793               | 16,782          | 18,010          | 1,228             |
| Depreciation                                     | 239             | 240             | 1                 | 2,850           | 2,856           | 6                 |
| Surplus/(deficit) from Operations                | (482)           | (795)           | 313               | (7,486)         | (8,223)         | 737               |
| Internal support costs                           | 305             | 265             | (40)              | 2,683           | 2,796           | 113               |
| Surplus/(deficit)                                | (787)           | (1,060)         | 273               | (10,169)        | (11,019)        | 850               |





## **Section 2c – Other public transport operations**

|                                                  | C       | urrent month |          | Full year |          |          |
|--------------------------------------------------|---------|--------------|----------|-----------|----------|----------|
|                                                  |         | Revised      |          |           | Revised  |          |
|                                                  | Actual  | Budget       | Variance | Actual    | Budget   | Variance |
|                                                  | \$000   | \$000        | \$000    | \$000     | \$000    | \$000    |
| Operating Income                                 |         |              |          |           |          |          |
| Other Income                                     | 534     | 529          | 5        | 6,530     | 6,616    | (86)     |
| NZ Transport Agency operating funding            | 2,691   | 1,665        | 1,026    | 21,893    | 21,111   | 782      |
| Total operating income                           | 3,225   | 2,194        | 1,031    | 28,423    | 27,727   | 696      |
| Operating Expenditure                            |         |              |          |           |          |          |
| Personnel costs                                  | 1,108   | 1,078        | (30)     | 12,596    | 12,397   | (199)    |
| Capitalised personnel costs                      | 86      | 296          | 210      | 617       | 286      | (331)    |
| Service delivery costs and professional services | 1,674   | 1,387        | (287)    | 14,599    | 16,739   | 2,140    |
| IT costs                                         | 65      | 132          | 67       | 2,115     | 1,564    | (551)    |
| Other expenditure                                | 1,389   | 921          | (468)    | 10,100    | 10,674   | 574      |
| Total operating expenditure                      | 4,322   | 3,814        | (508)    | 40,027    | 41,660   | 1,633    |
| Depreciation                                     | 1,348   | 1,342        | (6)      | 15,900    | 16,055   | 155      |
| Surplus/(deficit) from Operations                | (2,445) | (2,962)      | 517      | (27,504)  | (29,988) | 2,484    |
| Internal support costs                           | 706     | 614          | (92)     | 6,205     | 6,469    | 264      |
| Surplus/(deficit)                                | (3,151) | (3,576)      | 425      | (33,709)  | (36,457) | 2,748    |





# **Section 2c – Parking operations**

|                                                  | C               | Current month   |                   |                 | Full year       |                   |
|--------------------------------------------------|-----------------|-----------------|-------------------|-----------------|-----------------|-------------------|
|                                                  |                 | Revised         |                   |                 | Revised         |                   |
|                                                  | Actual<br>\$000 | Budget<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Budget<br>\$000 | Variance<br>\$000 |
| Operating Income                                 |                 |                 |                   |                 |                 |                   |
| Other income                                     | 78              | 72              | 6                 | 1,157           | 946             | 211               |
| Parking fees                                     | 3,621           | 3,334           | 287               | 41,109          | 40,143          | 966               |
| Total operating income                           | 3,699           | 3,406           | 293               | 42,266          | 41,089          | 1,177             |
| Operating Expenditure                            |                 |                 |                   |                 |                 |                   |
| Personnel costs                                  | 244             | 260             | 16                | 2,944           | 2,983           | 39                |
| Capitalised personnel costs                      | 39              | (17)            | (56)              | 117             | (176)           | (293)             |
| Service delivery costs and professional services | 313             | 460             | 147               | 3,343           | 3,334           | (9)               |
| Occupancy costs                                  | 538             | 913             | 375               | 5,749           | 6,486           | 737               |
| Other expenditure                                | 275             | 174             | (101)             | 922             | 1,062           | 140               |
| Total operating expenditure                      | 1,409           | 1,790           | 381               | 13,075          | 13,689          | 614               |
| Depreciation                                     | 603             | 531             | (72)              | 6,558           | 6,422           | (136)             |
| Surplus/(deficit) from Operations                | 1,687           | 1,085           | 602               | 22,633          | 20,978          | 1,655             |
| Internal support costs                           | 232             | 202             | (30)              | 2,039           | 2,126           | 87                |
| Surplus/(deficit)                                | 1,455           | 883             | 572               | 20,594          | 18,852          | 1,742             |





# **Section 2c – Enforcement operations**

|                                                  |        | Current month |          |        | Full year |          |  |
|--------------------------------------------------|--------|---------------|----------|--------|-----------|----------|--|
|                                                  |        | Revised       |          |        | Revised   |          |  |
|                                                  | Actual | Budget        | Variance | Actual | Budget    | Variance |  |
|                                                  | \$000  | \$000         | \$000    | \$000  | \$000     | \$000    |  |
| Operating Income                                 |        |               |          |        |           |          |  |
| Infringement income                              | 2,197  | 3,048         | (851)    | 31,782 | 36,919    | (5,137)  |  |
| Total operating income                           | 2,197  | 3,048         | (851)    | 31,782 | 36,919    | (5,137)  |  |
| Operating Expenditure                            |        |               |          |        |           |          |  |
| Personnel costs                                  | 911    | 1,002         | 91       | 10,037 | 10,067    | 30       |  |
| Capitalised personnel costs                      | 49     | -             | (49)     | 261    | 34        | (227)    |  |
| Service delivery costs and professional services | 127    | 126           | (1)      | 1,713  | 1,600     | (113)    |  |
| Other expenditure                                | 518    | 722           | 204      | 8,250  | 7,968     | (282)    |  |
| Total operating expenditure                      | 1,605  | 1,850         | 245      | 20,261 | 19,669    | (592)    |  |
| Depreciation                                     | 3      | 19            | 16       | 32     | 174       | 142      |  |
| Surplus/(deficit) from Operations                | 589    | 1,179         | (590)    | 11,489 | 17,076    | (5,587)  |  |
| Internal support costs                           | 333    | 290           | (43)     | 2,930  | 3,054     | 124      |  |
| Surplus/(deficit)                                | 256    | 889           | (633)    | 8,559  | 14,022    | (5,463)  |  |





# **Section 2c – Roading and footpaths operations**

| С        | urrent month                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Full year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
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|          | Revised                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Revised                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Actual   | Budget                                                                                                                                    | Variance                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Actual                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Budget                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Variance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| \$000    | \$000                                                                                                                                     | \$000                                                                                                                                                                                                                                                                                                                                                                                                                                                        | \$000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | \$000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 722      | 495                                                                                                                                       | 227                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 8,809                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 8,720                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 89                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 440      | 377                                                                                                                                       | 63                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 4,937                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 5,310                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | (373)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 703      | 847                                                                                                                                       | (144)                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 29,368                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 30,166                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (798)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 1,865    | 1,719                                                                                                                                     | 146                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 43,114                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 44,196                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (1,082)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|          |                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 2,150    | 2,366                                                                                                                                     | 216                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 23,324                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 23,716                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 392                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| (1,004)  | (557)                                                                                                                                     | 447                                                                                                                                                                                                                                                                                                                                                                                                                                                          | (5,686)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | (7,311)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (1,625)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 6,922    | 7,483                                                                                                                                     | 561                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 76,945                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 80,090                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 3,145                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 1,996    | 1,176                                                                                                                                     | (820)                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 16,492                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 15,379                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (1,113)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 58       | 160                                                                                                                                       | 102                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 236                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 1,267                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1,031                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 843      | 561                                                                                                                                       | (282)                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 4,857                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 3,278                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | (1,579)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 10,965   | 11,189                                                                                                                                    | 224                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 116,168                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 116,419                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 251                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 19,262   | 18,755                                                                                                                                    | (507)                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 224,955                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 223,204                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (1,751)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| (28,362) | (28,225)                                                                                                                                  | (137)                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (298,009)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | (295,427)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (2,582)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 1,972    | 1,715                                                                                                                                     | (257)                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 17,341                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 18,076                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 735                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| (30,334) | (29,940)                                                                                                                                  | (394)                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (315,350)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | (313,503)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (1,847)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|          | Actual<br>\$000<br>722<br>440<br>703<br>1,865<br>2,150<br>(1,004)<br>6,922<br>1,996<br>58<br>843<br>10,965<br>19,262<br>(28,362)<br>1,972 | Actual \$000         Budget \$000           722         495           440         377           703         847           1,865         1,719           2,150         2,366           (1,004)         (557)           6,922         7,483           1,996         1,176           58         160           843         561           10,965         11,189           19,262         18,755           (28,362)         (28,225)           1,972         1,715 | Revised \$000         Budget \$000         Variance \$000           722         495         227           440         377         63           703         847         (144)           1,865         1,719         146           2,150         2,366         216           (1,004)         (557)         447           6,922         7,483         561           1,996         1,176         (820)           58         160         102           843         561         (282)           10,965         11,189         224           19,262         18,755         (507)           (28,362)         (28,225)         (137)           1,972         1,715         (257) | Actual \$000         Revised \$000         Variance \$000         Actual \$000           722         495         227         8,809           440         377         63         4,937           703         847         (144)         29,368           1,865         1,719         146         43,114           2,150         2,366         216         23,324           (1,004)         (557)         447         (5,686)           6,922         7,483         561         76,945           1,996         1,176         (820)         16,492           58         160         102         236           843         561         (282)         4,857           10,965         11,189         224         116,168           19,262         18,755         (507)         224,955           (28,362)         (28,225)         (137)         (298,009)           1,972         1,715         (257)         17,341 | Actual \$000         Revised \$000         Variance \$000         Actual \$000         Revised Budget \$000           722         495         227         8,809         8,720           440         377         63         4,937         5,310           703         847         (144)         29,368         30,166           1,865         1,719         146         43,114         44,196           2,150         2,366         216         23,324         23,716           (1,004)         (557)         447         (5,686)         (7,311)           6,922         7,483         561         76,945         80,090           1,996         1,176         (820)         16,492         15,379           58         160         102         236         1,267           843         561         (282)         4,857         3,278           10,965         11,189         224         116,168         116,419           19,262         18,755         (507)         224,955         223,204           (28,362)         (28,225)         (137)         (298,009)         (295,427)           1,972         1,715         (257)         17,341         18,076 |





## Section 2c – Internal support

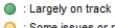
|                                                  | С               | Current month              |                   |                 | Full year                  |                   |
|--------------------------------------------------|-----------------|----------------------------|-------------------|-----------------|----------------------------|-------------------|
|                                                  | Actual<br>\$000 | Revised<br>Budget<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Revised<br>Budget<br>\$000 | Variance<br>\$000 |
| Operating Income                                 |                 |                            |                   |                 |                            |                   |
| Other income                                     | 1,171           | 999                        | 172               | 12,984          | 11,938                     | 1,046             |
| NZ Transport Agency operating funding            | 438             | 847                        | (409)             | 18,302          | 15,103                     | 3,199             |
| Total operating income                           | 1,609           | 1,846                      | (237)             | 31,286          | 27,041                     | 4,245             |
| Operating Expenditure                            |                 |                            |                   |                 |                            |                   |
| Personnel costs                                  | 6,690           | 6,167                      | (523)             | 72,753          | 71,444                     | (1,309)           |
| Capitalised personnel costs                      | (2,947)         | (2,093)                    | 854               | (26,240)        | (24,501)                   | 1,739             |
| Directors Fees                                   | 42              | 68                         | 26                | 522             | 594                        | 72                |
| Service delivery costs and professional services | 3,674           | 2,263                      | (1,411)           | 25,855          | 24,392                     | (1,463)           |
| Other expenditure                                | 1,970           | 1,959                      | (11)              | 26,036          | 23,861                     | (2,175)           |
| Total operating expenditure                      | 9,429           | 8,364                      | (1,065)           | 98,926          | 95,790                     | (3,136)           |
| Depreciation                                     | 1,121           | 1,258                      | 137               | 11,334          | 13,218                     | 1,884             |
| Taxation                                         | -               | -                          | -                 | (344)           | -                          | 344               |
| Surplus/(deficit) before allocation of costs     | (8,941)         | (7,776)                    | (1,165)           | (78,630)        | (81,967)                   | 3,337             |
| Internal support allocation                      | (8,941)         | (7,776)                    | 1,165             | (78,630)        | (81,967)                   | (3,337)           |
| Total internal support allocation                | (8,941)         | (7,776)                    | 1,165             | (78,630)        | (81,967)                   | (3,337)           |
| Surplus/(deficit)                                | -               | -                          | -                 | -               | -                          | -                 |





# Section 3a – Summary of Capital Expenditure Split by activity

|                               | Current month   |                            |                   | Full year       |                            |                   |                     |
|-------------------------------|-----------------|----------------------------|-------------------|-----------------|----------------------------|-------------------|---------------------|
|                               | Actual<br>\$000 | Revised<br>Budget<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Revised<br>Budget<br>\$000 | Variance<br>\$000 | Results<br>Achieved |
| lew capital expenditure       |                 |                            |                   |                 |                            |                   |                     |
| Roads and footpaths           | 36,645          | 17,057                     | (19,588)          | 163,570         | 171,305                    | 7,735             |                     |
| AT Metro (includes CRL)       | 19,927          | 26,251                     | 6,324             | 137,360         | 148,619                    | 11,259            |                     |
| Parking operations            | 870             | 413                        | (457)             | 3,521           | 8,229                      | 4,708             |                     |
| Internal support              | 3,865           | 137                        | (3,728)           | 25,043          | 12,393                     | (12,650)          |                     |
| Total new capital             | 61,307          | 43,858                     | (17,449)          | 329,494         | 340,546                    | 11,052            | 0                   |
| enewal capital expenditure    |                 |                            |                   |                 |                            |                   |                     |
| Roads and footpaths           | 13,956          | 14,636                     | 680               | 189,947         | 188,271                    | (1,676)           |                     |
| AT Metro                      | 1,076           | 349                        | (727)             | 3,441           | 4,850                      | 1,409             |                     |
| Parking operations            | 863             | 292                        | (571)             | 1,684           | 2,200                      | 516               |                     |
| Total renewal                 | 15,895          | 15,277                     | (618)             | 195,072         | 195,321                    | 249               |                     |
| lectric multiple units (EMUs) |                 |                            |                   |                 |                            |                   |                     |
| Procurement                   | 14,442          | 11,493                     | (2,949)           | 204,627         | 214,237                    | 9,610             |                     |
| Depot                         | (347)           | 676                        | 1,023             | 304             | 997                        | 693               |                     |
| Total EMUs                    | 14,095          | 12,169                     | (1,926)           | 204,931         | 215,234                    | 10,303            | 0                   |
| otal direct capital           | 91,297          | 71,304                     | (19,993)          | 729,497         | 751,101                    | 21,604            | 0                   |
| Vested assets                 | 7,427           | -                          | (7,427)           | 162,926         | 43,003                     | (119,923)         | •                   |
| otal capital                  | 98,724          | 71,304                     | (27,420)          | 892,423         | 794,104                    | (98,319)          | 0                   |



Some issues or risks







# Section 3b – Summary of Capital Expenditure Split by category

| - p y - c g y                                |                 |                            |                   |                 |                            |                   |  |
|----------------------------------------------|-----------------|----------------------------|-------------------|-----------------|----------------------------|-------------------|--|
|                                              | Cı              | urrent mont                | h                 |                 | Full year                  |                   |  |
|                                              | Actual<br>\$000 | Revised<br>Budget<br>\$000 | Variance<br>\$000 | Actual<br>\$000 | Revised<br>Budget<br>\$000 | Variance<br>\$000 |  |
| Core capital expenditure                     |                 |                            |                   |                 |                            |                   |  |
| New capital                                  |                 |                            |                   |                 |                            |                   |  |
| Capital land acquisition                     | 13,589          | 3,021                      | (10,568)          | 39,778          | 35,391                     | (4,387)           |  |
| Roads and footpaths                          | 23,701          | 12,289                     | (11,412)          | 121,014         | 125,131                    | 4,117             |  |
| AT Metro                                     | 10,393          | 15,278                     | 4,885             | 41,479          | 52,146                     | 10,667            |  |
| Parking operations                           | 870             | 413                        | (457)             | 3,521           | 8,229                      | 4,708             |  |
| Internal support                             | 3,824           | 151                        | (3,673)           | 24,418          | 12,346                     | (12,072)          |  |
| Total new capital core expenditure           | 52,377          | 31,152                     | (21,225)          | 230,210         | 233,243                    | 3,033             |  |
| Renewal                                      |                 |                            |                   |                 |                            |                   |  |
| Roads and footpaths                          | 13,956          | 12,133                     | (1,823)           | 189,947         | 185,768                    | (4,179)           |  |
| AT Metro                                     | 1,076           | 349                        | (727)             | 3,441           | 4,850                      | 1,409             |  |
| Parking operations                           | 863             | 292                        | (571)             | 1,684           | 2,200                      | 516               |  |
| Total renewal core expenditure               | 15,895          | 12,774                     | (3,121)           | 195,072         | 192,818                    | (2,254)           |  |
| Total core capital expenditure               | 68,272          | 43,926                     | (24,346)          | 425,282         | 426,061                    | 779               |  |
| Ring fenced capital expenditure              |                 |                            |                   |                 |                            |                   |  |
| City Rail Link- others                       | 6,869           | 10,652                     | 3,783             | 37,174          | 32,463                     | (4,711)           |  |
| City Rail Link- land                         | 566             | 148                        | (418)             | 55,282          | 62,299                     | 7,017             |  |
| EMU depot                                    | (347)           | 676                        | 1,023             | 304             | 997                        | 693               |  |
| EMU procurement                              | 14,442          | 11,493                     | (2,949)           | 204,627         | 214,237                    | 9,610             |  |
| Local Board initiatives                      | 1,111           | 1,538                      | 427               | 5,177           | 9,973                      | 4,796             |  |
| Others                                       | 384             | 2,871                      | 2,487             | 1,651           | 5,071                      | 3,420             |  |
| Total ring fenced capital expenditure        | 23,025          | 27,378                     | 4,353             | 304,215         | 325,040                    | 20,825            |  |
| Total direct capital excluding vested assets | 91,297          | 71,304                     | (19,993)          | 729,497         | 751,101                    | 21,604            |  |
| Vested assets                                | 7,427           | -                          | (7,427)           | 162,926         | 43,003                     | (119,923)         |  |
| Total capital                                | 98,724          | 71,304                     | (27,420)          | 892,423         | 794,104                    | (98,319)          |  |



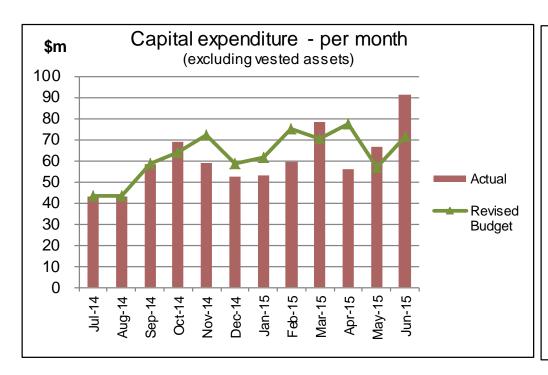


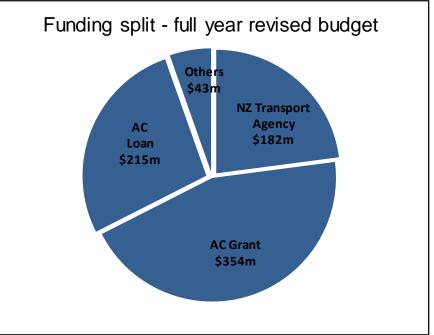
# **Section 3c – Capital Expenditure Funding**

|                                                         | Current month |        | Full year  Revised |         |         |          |
|---------------------------------------------------------|---------------|--------|--------------------|---------|---------|----------|
|                                                         | Revised       |        |                    |         |         |          |
|                                                         | Actual        | Budget | Variance           | Actual  | Budget  | Variance |
|                                                         | \$000         | \$000  | \$000              | \$000   | \$000   | \$000    |
| Funding                                                 |               |        |                    |         |         |          |
| NZ Transport Agency - new capital co-investment         | 4,215         | 20,713 | (16,498)           | 52,194  | 101,395 | (49,201) |
| NZ Transport Agency - renew al capital co-investment    | 1,860         | 3,775  | (1,915)            | 78,883  | 80,523  | (1,640)  |
| AC funding (Non EMU)                                    | 11,208        | 11,208 | -                  | 134,501 | 134,501 | -        |
| Investment by AC                                        | 59,919        | 23,439 | 36,480             | 258,988 | 252,682 | 6,306    |
| AC loan (EMU)                                           | -             | -      | -                  | 182,000 | 182,000 | -        |
| Grant from Auckland Council for Electric Trains project | 14,095        | 12,169 | 1,926              | 22,931  | -       | 22,931   |
| Vested assets                                           | 7,427         | -      | 7,427              | 162,926 | 43,003  | 119,923  |
| Total funding                                           | 98,724        | 71,304 | 27,420             | 892,423 | 794,104 | 98,319   |













# Section 4a – Statement of Financial Position As at 30 June 2015

|                                                   |      | Actual       | Actual      |
|---------------------------------------------------|------|--------------|-------------|
|                                                   |      | 30 June 2015 | 31 May 2015 |
|                                                   | Note | \$000        | \$000       |
| Assets                                            |      |              |             |
| Current assets                                    |      |              |             |
| Cash and cash equivalents                         | 1    | 7,496        | 12,561      |
| Trade and other receivables                       | 2    | 237,572      | 192,120     |
| Inventories                                       |      | 2,552        | 2,855       |
| Other assets                                      |      | 2,003        | 6,953       |
| Non-current asset held for sale                   |      | 4,400        | 5,000       |
| Derivative financial instruments                  | 3    | 584          | -           |
| Total current assets                              |      | 254,607      | 219,489     |
| Non-current assets                                |      |              |             |
| Property, plant and equipment                     |      | 16,096,744   | 15,918,487  |
| Property, plant and equipment - w ork-in-progress |      | 440,326      | 424,119     |
| Intangible assets                                 |      | 113,488      | 112,307     |
| Derivative financial instruments                  | 3    | 12           | -           |
| Total non-current assets                          |      | 16,650,570   | 16,454,913  |
| Total assets                                      |      | 16,905,177   | 16,674,402  |





# Section 4a – Statement of Financial Position As at 30 June 2015

|                                  |      | Actual       | Actual      |
|----------------------------------|------|--------------|-------------|
|                                  |      | 30 June 2015 | 31 May 2015 |
|                                  | Note | \$000        | \$000       |
| Liabilities                      |      |              |             |
| Current liabilities              |      |              |             |
| Derivative financial instruments | 3    | -            | 1,092       |
| Trade and other payables         | 4    | 186,885      | 154,420     |
| Employee benefit liabilities     | 5    | 11,911       | 10,586      |
| Borrow ings                      | 6    | 4,697        | 4,650       |
| Total current liabilities        |      | 203,493      | 170,748     |
| Non-current liabilities          |      |              |             |
| Derivative financial instruments | 3    | 3,596        | 3,460       |
| Trade and other payables         | 4    | 20,684       | 20,905      |
| Employee benefit liabilities     | 5    | 675          | 675         |
| Borrow ings                      | 6    | 479,033      | 479,413     |
| Deferred tax liability           | 7    | 10,544       | 10,544      |
| Total non-current liabilities    |      | 514,532      | 514,997     |
| Total liabilities                |      | 718,025      | 685,745     |
| Net assets                       |      | 16,187,152   | 15,988,657  |
| Equity                           |      |              |             |
| Contributed equity               |      | 13,482,059   | 13,400,180  |
| Retained earnings/(losses)       |      | 588,979      | 599,183     |
| Reserves                         |      | 2,116,114    | 1,989,294   |
| Total equity                     |      | 16,187,152   | 15,988,657  |





|   |                                                                                | Actual       | Actual      |
|---|--------------------------------------------------------------------------------|--------------|-------------|
|   |                                                                                | 30 June 2015 | 31 May 2015 |
|   |                                                                                | \$000        | \$000       |
| 1 | Cash and cash equivalents                                                      |              |             |
|   | Cash at bank - Trading                                                         | 7,222        | 12,285      |
|   | Till floats                                                                    | 274          | 276         |
|   | Total cash and cash equivalents                                                | 7,496        | 12,561      |
|   | The carrying value of cash and cash equivalents approximates their fair value. |              |             |
| 2 | Trade and other receivables                                                    |              |             |
|   | Trade debtors                                                                  | 4,591        | 4,329       |
|   | Finance lease receivable                                                       | 82           | 84          |
|   | Infringements receivable                                                       | 30,856       | 32,484      |
|   | Amounts due from related parties                                               | 190,182      | 137,742     |
|   | Accrued income                                                                 | 25,865       | 32,650      |
|   | Goods and services tax                                                         | 114          | -           |
|   |                                                                                | 251,690      | 207,289     |
|   | Less provision for impairment of receivables                                   | (14,118)     | (15,169)    |
|   | Total trade and other receivables                                              | 237,572      | 192,120     |

The carrying value of debtors and other receivables approximates their fair value.

The ageing profile of receivables at 30 June 2015 is detailed below:





There is no concentration of credit risk with respect to receivables as there are a large number of customers.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivable mentioned above.

|                       | Gross   | <b>Impaired</b> | Net     |
|-----------------------|---------|-----------------|---------|
|                       | \$000   | \$000           | \$000   |
| Not past due          | 219,827 | -               | 219,827 |
| Past due 1 - 30 days  | 2,801   | -               | 2,801   |
| Past due 31 - 60 days | 1,381   | -               | 1,381   |
| Past due 61 - 90 days | 1,354   | -               | 1,354   |
| Past due > 90 days    | 26,327  | (14,118)        | 12,209  |
|                       | 251,690 | (14,118)        | 237,572 |

All receivables greater than 30 days in age are considered to be past due.

The provision for impairment of receivables has been calculated on an individual basis. The provision is based on a review of significant debtor balances. Receivables are assessed as impaired due to significant financial difficulties being experienced by the debtor, and Auckland Transport management concluding that it is remote that the overdue amounts will be recovered.

| Movements in the provision for impairment of receivables are as follows: | Actual |
|--------------------------------------------------------------------------|--------|
|                                                                          | \$000  |
| At 1 July 2014                                                           | 12,289 |
| Additional provisions made                                               | 2,033  |
| Provisions reversed                                                      | (116)  |
| Receivables w ritten-off                                                 | (88)   |
| At 30 June 2015                                                          | 14,118 |





|                                                       | Actual       | Actual      |
|-------------------------------------------------------|--------------|-------------|
|                                                       | 30 June 2015 | 31 May 2015 |
|                                                       | \$000        | \$000       |
| Derivative financial instruments                      |              |             |
| Current asset portion                                 |              |             |
| Forward foreign exchange contracts - cash flow hedges | 584          | -           |
| Current derivative financial instruments              | 584          | -           |
| Non-current asset portion                             |              |             |
| Forward foreign exchange contracts - cash flow hedges | 12           | -           |
| Non-current derivative financial instruments          | 12           | -           |
| Total derivative financial instrument assets          | 596          | 0           |
| Current liability portion                             |              |             |
| Forward foreign exchange contracts - cash flow hedges | -            | 1,092       |
| Current derivative financial instruments              | -            | 1,092       |
| Non-current liability portion                         |              |             |
| Interest rate sw aps - cash flow hedges               | 3,596        | 3,457       |
| Forward foreign exchange contracts - cash flow hedges | -            | 3           |
| Non-current derivative financial instruments          | 3,596        | 3,460       |
| Total derivative financial instrument liabilities     | 3,596        | 4,552       |

#### Forward foreign exchange contracts

The fair values of forward foreign exchange contracts have been determined using a discounted cash flows valuation technique based on quoted market prices. The inputs into the valuation model are from independently sourced market parameters such as currency rates. Most market parameters are implied from forward foreign exchange contract prices.

Forward foreign exchange contracts - hedge accounted

The notional principal amount of outstanding forward foreign exchange contract cash flow hedges was NZD \$31m. The foreign currency principal amount was USD \$21m. These cash flow hedges have been accounted for as effective and the gain of \$42m on their revaluation has been transferred to the cash flow hedge reserve within equity.

#### Interest rate swaps

The fair values of interest rate swaps have been determined by calculating the expected cash flows under the terms of the swaps and discounting these values to present value. The inputs into the valuation model are from independently sourced market parameters such as interest rate yield curves. Most market parameters are implied from instrument prices.

The notional principal amount of the outstanding interest rate sw ap contracts was \$35m. At 30 June 2015 the fixed interest rates of cash flow hedge interest rate sw aps varied from 5.35% to 5.41%. The gain on their revaluation of \$1.4m has been recorded in the Statement of Financial Performance.





|                                            | Actual<br>30 June 2015 | Actua<br>31 May 2015 |
|--------------------------------------------|------------------------|----------------------|
|                                            | \$000                  | \$000                |
| Trade and other payables                   |                        |                      |
| Current portion                            |                        |                      |
| Creditors                                  | 21,553                 | 15,960               |
| Goods and services tax                     | -                      | 1,810                |
| Accrued expenses                           | 150,952                | 123,727              |
| Retentions                                 | 7,474                  | 7,457                |
| Amounts due to related parties             | 5,494                  | 4,689                |
| Income in advance                          | 1,412                  | 777                  |
| Total current trade and other payables     | 186,885                | 154,420              |
| Non-current portion                        |                        |                      |
| Amounts due to related parties             | 20,684                 | 20,905               |
| Total non-current trade and other payables | 20,684                 | 20,905               |

Creditors and other payables are non-interest bearing and are normally settled on 20-day terms. Therefore, the carrying value of creditors and other payables approximates their fair value.

#### 5 Employee benefit liabilities

#### **Current portion**

| Accrued salaries and wages               | 3,272  | 2,318  |
|------------------------------------------|--------|--------|
| Accrued leave                            | 8,639  | 8,268  |
| Current employee benefit liabilities     | 11,911 | 10,586 |
| Non-current portion                      |        |        |
| Retirement gratuities                    | 383    | 383    |
| Long service leave                       | 292    | 292    |
| Non-current employee benefit liabilities | 675    | 675    |





|   |                                                    | Actual       | Actual<br>31 May 2015 |  |
|---|----------------------------------------------------|--------------|-----------------------|--|
|   |                                                    | 30 June 2015 |                       |  |
|   |                                                    | \$000        | \$000                 |  |
| 6 | Borrowings                                         |              |                       |  |
|   | Current portion                                    |              |                       |  |
|   | Loans from Auckland Council                        | 4,674        | 4,622                 |  |
|   | Finance Leases                                     | 23           | 28                    |  |
|   | Current borrowings                                 | 4,697        | 4,650                 |  |
|   | Non-current portion                                |              |                       |  |
|   | Loans from Auckland Council                        | 479,033      | 479,413               |  |
|   | Finance Leases                                     | -            | -                     |  |
|   | Non-current borrowings                             | 479,033      | 479,413               |  |
|   | Weighted average cost of funds on total borrowings | 6.00%        | 5.78%                 |  |

Auckland Transport's loan debt of \$484m is issued at fixed rates of interest ranging from 5.55% to 6.22%. The interest rate on finance leases is 3%.

#### 7 Deferred tax liability

| Deferred tax liability     | Property,<br>Plant and<br>Equipment<br>\$000 | Other<br>Provisions<br>\$000 | Tax Losses<br><b>\$000</b> | Actual 30 June 2015<br>Total<br>\$000 |
|----------------------------|----------------------------------------------|------------------------------|----------------------------|---------------------------------------|
| Balance at 1 July 2014     | (10,888)                                     | -                            | -                          | (10,888)                              |
| Charged to profit and loss | 344                                          | -                            | -                          | 344                                   |
| Charged to equity          | -                                            | -                            | -                          | -                                     |
| Balance at 30 June 2015    | (10,544)                                     | -                            | -                          | (10,544)                              |





#### Section 5a - Cash Flow

|                                                      | Full year |                   |
|------------------------------------------------------|-----------|-------------------|
|                                                      | Actual    | Revised<br>Budget |
|                                                      | \$000     | \$000             |
| Cash flows from operating activities                 |           |                   |
| Total cash provided                                  | 992,830   | 943,616           |
| Cash applied to:                                     |           |                   |
| Payments to suppliers, employees and directors       | 610,681   | 596,931           |
| Interest paid                                        | 24,596    | 26,706            |
| Total cash applied                                   | 635,277   | 623,637           |
| Net cash from operating activities                   | 357,553   | 319,979           |
|                                                      |           |                   |
| Cash flows from investing activities                 |           |                   |
| Cash provided from:                                  |           |                   |
| Sale of property, plant and equipment                | 1,006     | -                 |
| Total cash provided                                  | 1,006     | -                 |
| Cash applied to:                                     |           |                   |
| Capital expenditure projects                         | 729,078   | 751,101           |
| Total cash applied                                   | 729,078   | 751,101           |
| Net cash from investing activities                   | (728,072) | (751,101)         |
| Cash flows from financing activities                 |           |                   |
| Cash provided from:                                  |           |                   |
| Loan from Auckland Council - EMU                     | 182,000   | 182,000           |
| Capital contribution from Auckland Council (Note 1)  | 247,316   | 252,682           |
| Total cash provided                                  | 429,316   | 434,682           |
| Cash applied to:                                     | -,-       | ,,,,              |
| Repayments of EMU loan from Auckland Council         | 56,322    | 3.510             |
| Repayments of finance lease principal                | 59        | 50                |
| Total cash provided                                  | 56,381    | 3,560             |
| Net cash from financing activities                   | 372,935   | 431,122           |
|                                                      |           |                   |
| Net (decrease)/increase in cash and cash equivalents | 2,416     | -                 |
| Opening cash balance                                 | 5,080     |                   |
| Closing cash balance                                 | 7,496     |                   |

| Reconciliation of net surplus/(deficit) after tax to net cash flow from operating activities |           |  |  |  |  |
|----------------------------------------------------------------------------------------------|-----------|--|--|--|--|
| Actual                                                                                       |           |  |  |  |  |
|                                                                                              | \$000     |  |  |  |  |
| Surplus/(deficit) after tax                                                                  | 150,911   |  |  |  |  |
| Add/(less) non cash items                                                                    |           |  |  |  |  |
| Depreciation and amortisation                                                                | 292,759   |  |  |  |  |
| Vested assets                                                                                | (162,926) |  |  |  |  |
| Loss on disposal of property, plant and equipment                                            | 15,335    |  |  |  |  |
| Loss on asset w rite off                                                                     | -         |  |  |  |  |
| Revaluation decrement                                                                        | -         |  |  |  |  |
| Foreign exchange gains                                                                       | -         |  |  |  |  |
| Loss on interest rate sw aps                                                                 | (1,368)   |  |  |  |  |
| Income tax                                                                                   | (344)     |  |  |  |  |
|                                                                                              | 143,456   |  |  |  |  |
|                                                                                              |           |  |  |  |  |
| Add/(less) movements in working capital                                                      |           |  |  |  |  |
| Decrease/(Increase) in debtors and other receivables                                         | 51,973    |  |  |  |  |
| Decrease/(Increase) in inventories                                                           | 1,648     |  |  |  |  |
| (Decrease)/Increase in creditors and other payables                                          | 7,501     |  |  |  |  |
| (Decrease)/Increase in employee benefits payable                                             | 2,064     |  |  |  |  |
|                                                                                              | 63,186    |  |  |  |  |
|                                                                                              |           |  |  |  |  |
| Net cash flow from operating activities                                                      | 357,553   |  |  |  |  |

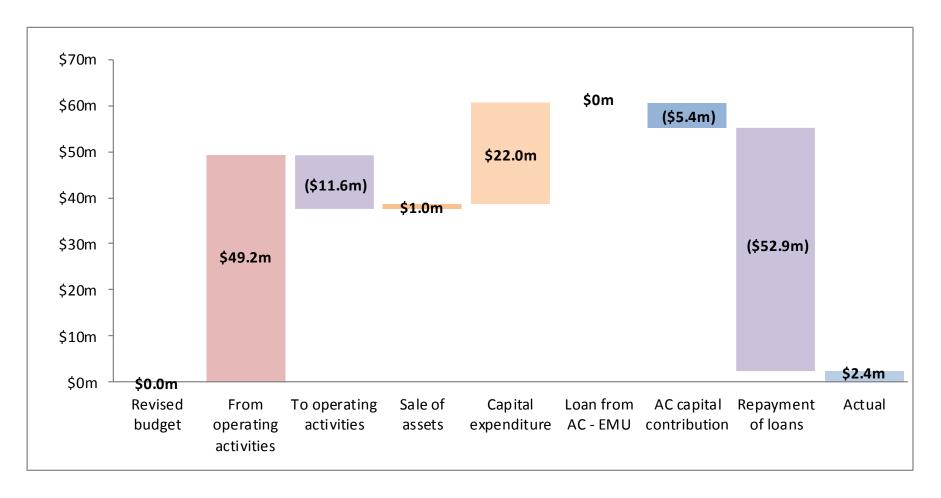
Note 1 - Actual capital contribution from AC includes cash received in the current year for prior year capital expenditure.





#### Section 5b - Cash Flow Waterfall

#### Cash flow - Full year revised budget to actual







#### **Section 6 – Accounts Receivable Report**

#### **Accounts Receivable**

An overview of the Debtors as at 30 June has 98.7% (95.8% May) of adjusted Debtors in 30 and 60 days, or not yet due.

|                         | Debtors Ageing Analysis as at 30 June 2015 |                         |                        |                        |                   |                    |                   |                    |       |
|-------------------------|--------------------------------------------|-------------------------|------------------------|------------------------|-------------------|--------------------|-------------------|--------------------|-------|
| <u>Description</u>      | Ave Days                                   | Total O/s               | Not Yet Due            | 30 Days                | 60 Days           | 90 Days            | 120 Days          | 120+ Days          | Notes |
| Debtors Ageing 30 Jun   |                                            | 4,977,895               | 1,543,593              | 1,130,452              | 94,389            | 177,408            | 30,607            | 2,001,446          | 1     |
| Parking Permit Debtors  |                                            | 16,154                  | 0                      | 8,956                  | 2,116             | 1,365              | 3,717             | 0                  | 2     |
| Total Debtors           |                                            | 4,994,049               | 1,543,593              | 1,139,408              | 96,505            | 178,773            | 34,324            | 2,001,446          |       |
|                         |                                            | 100.0%                  | 30.9%                  | 22.8%                  | 1.9%              | 3.6%               | 0.7%              | 40.1%              |       |
| O/s Related Parties     | 34                                         | 402,517                 | 392,423                | 3,591                  | 285               | 0                  | 1,035             | 5,184              | 3     |
| Trade Debtors           | 129                                        | 4,591,532               | 1,151,170              | 1,135,818              | 96,220            | 178,773            | 33,289            | 1,996,262          |       |
|                         |                                            | 100.0%                  | 25.1%                  | 24.7%                  | 2.1%              | 3.9%               | 0.7%              | 43.5%              |       |
| Queried Invoices        | 204                                        | 142,333                 | 92                     | 16,313                 | 35,941            | 14,996             | 2,182             | 72,809             | 4     |
| Cell Sites - Property   | 658                                        | 1,853,937               | 0                      | 0                      | 0                 | 144,815            | . 0               | 1,709,123          | 5     |
| To Baycorp (Collection) | 198                                        | 14,661                  | 0                      | 621                    | 207               | 483                | 566               | 12,784             | 6     |
| Payment Arrangement     | 38                                         | 7,584                   | 1,356                  | 675                    | 0                 | 3,373              | 2,179             | 0                  | 7     |
| Lodged Courts (Damages) | 265                                        | 322,222                 | 17,191                 | 31,484                 | 56,718            | 1,513              | 25,610            | 189,705            | 8     |
| Adjusted Debtors        |                                            | <b>2,250,795</b> 100.0% | <b>1,132,531</b> 50.3% | <b>1,086,725</b> 48.3% | <b>3,354</b> 0.1% | <b>13,593</b> 0.6% | <b>2,751</b> 0.1% | <b>11,841</b> 0.5% |       |





#### **Notes relating to the Debtors Ageing Analysis:**

- 1 Sundry Debtors administered in the SAP system.
- 2 Parking Permit Debtors administered in the Pathway system. These permits are for on street permits issued. Amounts not collected within 60 days are lodged with Baycorp for collection.
- 3 Inter-Council Group debts.
- 4 Relates to invoices which have been queried or disputed by customers. The AR Team and various AT Departments are engaged in an effort to resolve these queries.
- 5 Relates to the on-going cell sites dispute. The balance owing by the Telco's has been fully impaired as at 30 June 2015 and may be written off in the future. There is an agreed strategy for settling the current outstanding balances and AT are currently finalizing negotiations for an agreed process going forward. One of the parties have agreed in principal and negotiations continue with the other.
- 6 Relates to accounts lodged with Baycorp for collection. All these amounts have been impaired in full and some may be written off in the future. All amounts written off are approved by the CFO in accordance with policy.
- 7 Relates to customers where an arrangement to pay has been agreed to. These are monitored until full payment has been received.
- 8 Relates to matters where AT is recovering damages from road accidents investigated by the Police. Many of the matters are being paid off at a nominal amount per week as instructed by the Courts.

| Debt able to collect | 31.2%         | O . CD I. D I . 20 I                |  |  |
|----------------------|---------------|-------------------------------------|--|--|
| Permit Debtors       | 0.2%          | Overview of Debtors Book at 30 June |  |  |
| Queried Invoices     | 2.0%          | ■ Debt able to collect              |  |  |
| Baycorp matters      | 0.2%          | ■ Permit Debtors                    |  |  |
| Arrangements         | 0.1%          | Queried Invoices                    |  |  |
| MOJ Damages          | 4.5%          | ■ Baycorp matters                   |  |  |
| Telco Issues         | 25.7%         | ■ Payment Arrangement               |  |  |
| Related Parties      | 5.6%          | ■ MOJ Damages                       |  |  |
|                      | <u>100.0%</u> | ■ Telco Issue                       |  |  |
|                      |               | ■ Related Parties                   |  |  |
|                      |               |                                     |  |  |

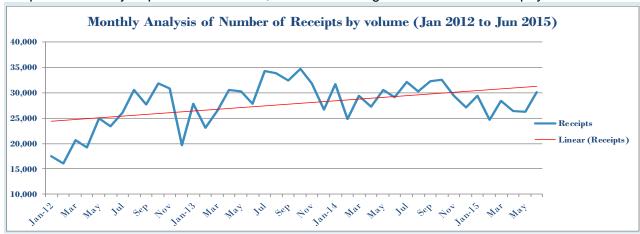




#### **Infringement Overview:**

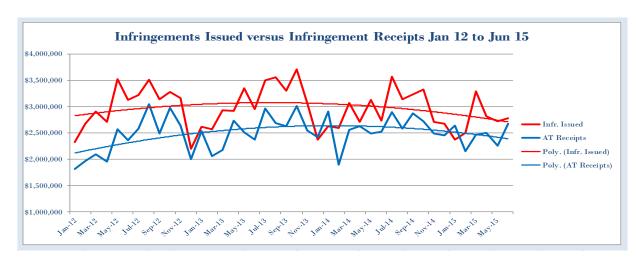
| Row Labels        | No. Receipts | % of Count  | Value Receipts | % of Total |
|-------------------|--------------|-------------|----------------|------------|
| AT Website        | 11,942       | 39.7%       | \$611,885.40   | 37.5%      |
| DPS A2A           | 1,147        | 3.8%        | \$66,036.20    | 4.0%       |
| AC FoH            | 490          | 1.6%        | \$49,679.40    | 3.0%       |
| AT Finance        | 59           | 0.2%        | \$2,969.30     | 0.2%       |
| Baycorp           | 8,037        | 26.7%       | \$475,450.42   | 29.1%      |
| BNZ RP            | 1,332        | 4.4%        | \$75,778.19    | 4.6%       |
| Chq's in Post     | 276          | 0.9%        | \$26,387.90    | 1.6%       |
| Internet Banking  | 1,133        | 3.8%        | \$55,906.50    | 3.4%       |
| KiwiBank          | 5,687        | 18.9%       | \$267,294.30   | 16.4%      |
| Grand Total       | 30,103       | 100.0%      | \$1,631,387.61 | 100.0%     |
|                   |              |             |                |            |
|                   |              |             |                |            |
| Working days M    | •            | 21          |                |            |
| Ave receipts / da |              | 1,250       |                |            |
| Working days Ju   |              | 21          |                |            |
| Ave receipts / da | •            | 1,434       |                |            |
| Other influencin  | g factors -> | 1 long weel | kend in June   |            |
|                   |              |             |                |            |
|                   |              |             |                |            |
|                   |              |             |                |            |

June's Infringement receipts by volume are 16.6% up on May (21 working days in June compared with 21 in May). While the contract with Baycorp has, over time, increased the number of infringements paid, ultimately, the comparison of infringements paid in a month is driven by the number of infringements issued in the preceding months. Collection rates in June following an increase in Infringements issued in April. Of the customers not paying in response to a Baycorp letter of demand, 64% are making use of our electronic payment methods (65% in May).



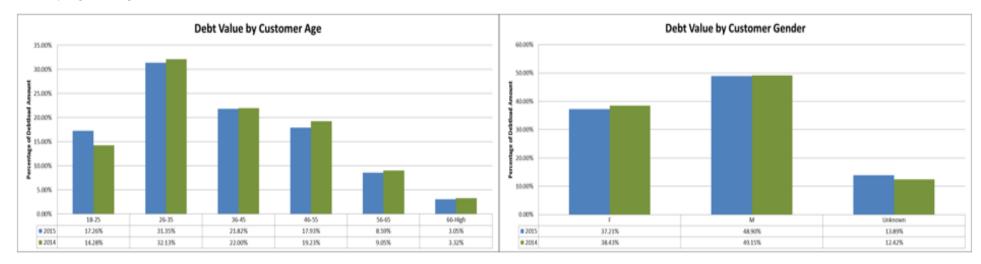






Analysis of receipts by value show that infringements issued over the past 18 months have decreased. While collections follow the issue trend a month or two later, the collection lines over time are moving closer. The infringements receipts peak in June was as a direct result of the infringements issued peak in April. Infringements are handed to Baycorp on day 63 and remain with them for 87 days.

Baycorp have recently started providing deeper analysis of infringement debt lodged with them. The following graphs compare debt lodged with them by age and gender.



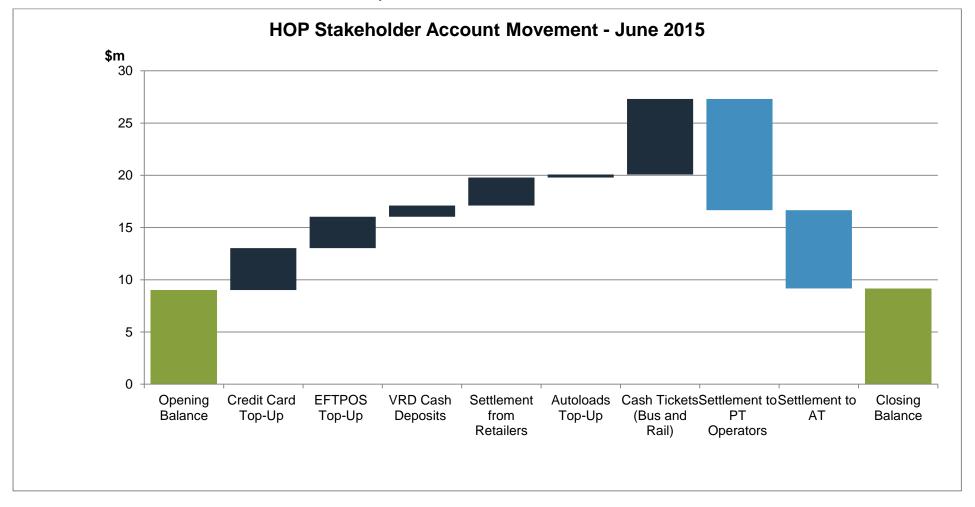




#### Section 7 – AT HOP Stakeholder Monthly Report

(Does not form part of AT results)

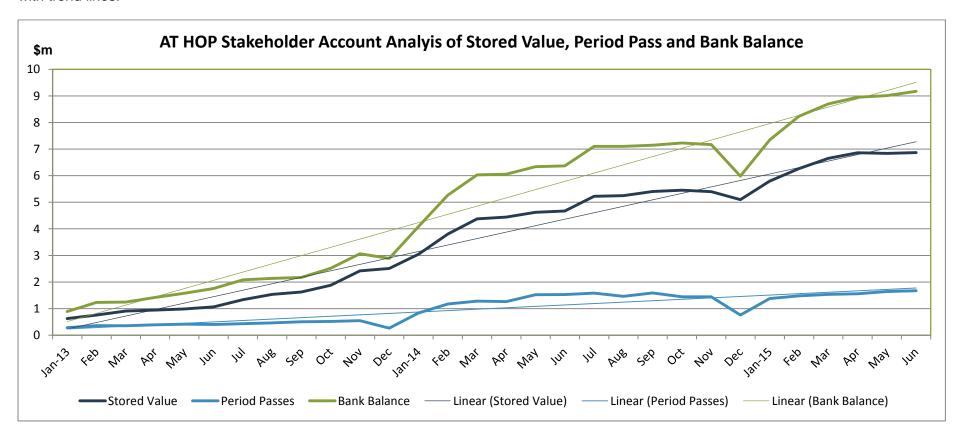
The AT HOP Stakeholder bank account has increased by 1.8% in June 2015, from \$9.0 million to \$9.2 million







The following graph provides an overview of monthly balances for Stored Value, Period Passes, and the AT HOP Stakeholder Account together with trend lines.







## **Document ownership**

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